

Message Text

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ORIGIN EB-11

INFO OCT-01 EA-11 ISO-00 SS-20 NSC-07 L-03 CAB-09 CIAE-00

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DRAFTED BY EB/AN:MHSTYLES:VLV

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CAB - MR. BURCH

EA/PHL - MR. HULEN

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FM SECSTATE WASHDC

TO AMEMBASSY MANILA NIACT IMMEDIATE

INFO AMEMBASSY BANGKOK NIACT IMMEDIATE

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E.O. 11652: N/A

TAGS: ETRN, RP

SUBJECT: CIVAIR NEGOTIATIONS

REF: MANILA 7376; BANGKOK 10087

1. DEPT/CAB CONCERNED OVER DIRECTION THAT TALKS HAVE TAKEN. SCENARIO NOW BEING DISCUSSED COULD END UP, AS USDEL AT BANGKOK NOTES, WITH NOTHING MORE THAN ONE-YEAR CAPACITY DEAL, WITHOUT IMPLEMENTABLE NEW ROUTE RIGHTS ON EITHER SIDE. STATE 130262 STATED EXPLICITLY THAT PART OF ANY ONE-YEAR DEAL HAD TO BE FULL TRAFFIC RIGHTS MANILA-HONG KONG. WHILE THIS WAS BASED ON ASSUMPTION GUAM RIGHTS INCLUDED F R PAL, OTHER REASON FOR MANILA-HONG KONG IS THAT PAN AM CANNOT OPERATE ADDITIONAL FREQUENCIES EFFECTIVELY WITHOUT ADDITIONAL BEYOND AUTHORITY. (WE ASSUME USDEL AWARE OF REASONS FOR THIS, INVOLVING PAN AM'S SOUTHEAST ASIA OPERATIONAL PATTERN.) PAN AM IS THEREFORE STRONGLY OPPOSED ANY DEAL WHICH DOES NOT GIVE IT ADDITIONAL BEYOND RIGHTS.

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2. FOREGOING MEANS THAT WE CANNOT ACCOMMODATE SO-CALLED PHIL OPTICS UNLESS SOME WAY CAN BE FOUND TO LINK PAL CAPACITY INCREASE, NOT ONLY WITH PAA AND NWA CAPACITY INCREASE (WHICH ALREADY DONE), BUT ALSO WITH ADDITIONAL US BEYOND RIGHTS (WHICH IS NOT DONE UNDER PHIL PROPOSAL).

3. THERE ARE OTHER FACTORS, INCLUDING:

A. WHILE ONLY ONE ADDITIONAL BEYOND POINT ACCEPTABLE IN ONE-YEAR DEAL, IT NOT SO CERTAIN WE COULD ACCEPT SUCH LIMITATION IN SIX-YEAR DEAL.

B. ALL-CARGO FREQUENCIES APPEAR BE EXCLUDED. AS MINIMUM, EVEN IN ONE-YEAR DEAL, WE SHOULD OBTAIN ASSURANCE THAT EXISTING FREQUENCIES WILL CONTINUE BE ALLOWED.

4. WHILE WE CANNOT OF COURSE BE BEST JUDGES OF SITUATION, IT SEEMS TO US THAT LATEST PHIL PROPOSAL INDICATES IMPORTANCE PHILS ATTACH TO OBTAINING APPROVAL DC-10'S, SINCE PHILS WILLING RUN RISK OF NOT BEING ABLE SERVE GUAM JUST TO GET SUCH APPROVAL. DOUGLAS ADVISES AIRCRAFT READY TO GO, CREWS ALREADY TRAINED, ETC.

5. ALTHOUGH WE RECOGNIZE ADVANTAGES OF LONG-TERM CAPACITY REGIME AS AGAINST ONE-YEAR ARRANGEMENT, WE STILL PREPARED ACCEPT ONE-YEAR CAPACITY ARRANGEMENT ALONE PLUS GUAM PLUS MANILA-HONG KONG AS PER STATE 130262.

6. AT MEETING WITH ROMUALDEZ, EMBASSY SHOULD NOT ENCOURAGE HIM BELIEVE FAVORABLE RESPONSE TO PHIL RESPONSE LIKELY UNLESS WAY CAN BE FOUND TO LINK PAL CAPACITY WITH U.S. ROUTES.

7. CAB ADVISES THAT FURTHER REVIEW WILL REQUIRE CARRIER VIEWS AND BOARD CONSIDERATION AND THAT VIEWS OF JUDGE GILLILLAND ON HIS RETURN JUNE 24 WOULD BE REQUIRED. KISSINGER

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*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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